

**The Bahamas Baha Mar  
Study Questions**

1. What are the major factors behind the Baha Mar impasse?
2. Which option should Christie choose? What are the pros and cons of each option? Is there an additional route that Christie should consider?
3. What role should the Bahamian government play in the development of the project? What actions should the government take to protect the interest of all the parties involved, and to oversee a privately-financed project like Baha Mar, which bears close links to national interest?
4. Is the agreement between the developer, CCA and the EXIM Bank fair? What terms and conditions would you change or add if you were the developer, CCA or EXIM Bank? How could the government potentially influence the process?